



## 75 User Hosted Server Cost Comparison - Dedicated Solution

*Internal Server vs. Hosted Small Business Server Hosted by MergerTree Solutions*

Number of users: **75**

	YEAR 1		YEAR 2		YEAR 3	
	In-House Purchase	MergerTree Hosting	In-House Purchase	MergerTree Hosting	In-House Purchase	MergerTree Hosting
<b>HARDWARE/SOFTWARE</b>						
<b>Small Business Server - File &amp; Print</b>	\$6,000.00					
Terminal Server/Applications Server	\$6,000.00					
Exchange 2003 Server Software License	\$8,945.00					
Windows 2003 Server (includes 5 licenses)	\$3,320.00					
Bandwidth	\$500.00		\$500.00		\$500.00	
<b>LICENSING</b>						
<b>Office 2003 Professional w/ software assurance</b>	\$53,175.00	\$53,175.00		\$53,175.00		\$53,175.00
Terminal Server Licensing	\$6,000.00		\$1,500.00		\$1,500.00	
Anti Virus/Anti Spyware	\$1,875.00		\$1,875.00		\$1,875.00	
	\$0.00		\$0.00		\$0.00	
<b>BACKUP HARDWARE/SOFTWARE</b>						
Backup Device	\$2,000.00		\$400.00		\$400.00	
Tapes	\$1,200.00		\$1,200.00		\$1,200.00	
<b>PERSONNEL</b>						
Executive Time & Technical Support	\$75,000.00		\$75,000.00		\$75,000.00	
User Downtime/Lost Time	\$40,500.00		\$40,500.00		\$40,500.00	
MergerTree Hosted Small Business Server						
Price per user		\$44,100.00		\$44,100.00		\$44,100.00
Total hosting fees per year						
<b>Set up fee</b>	<b>\$5,000.00</b>	<b>\$1,000.00</b>				
<b>Total Expenditure</b>	<b>\$209,515.00</b>	<b>\$98,275.00</b>	<b>\$120,975.00</b>	<b>\$97,275.00</b>	<b>\$120,975.00</b>	<b>\$97,275.00</b>
<b>SAVINGS BY YEAR</b>		<b>\$111,240.00</b>		<b>\$23,700.00</b>		<b>\$23,700.00</b>
<b>ESTIMATED SAVINGS OVER 3 YEARS</b>						<b>\$158,640.00</b>